

US Senior Sales Executive

Location: Chicago, IL

The Straits Financial LLC Business Development team is looking for an experienced institutional and commercial relationship manager to join our Chicago office. This is an excellent opportunity for a sales associate to further grow their business while leveraging a team of experienced support and trade operations specialists.

Responsibilities:

- Source prospective clients
- Develop, nurture, and cultivate client relationships
- Promote current offerings and develop new offerings
- Help spread brand awareness for Straits Financial LLC within the industry

Candidate Skills/Requirements:

- Familiarity within the futures markets (operationally and regarding execution is necessary)
- FINRA series 3 license
- Excellent communication skills
- Anticipate customer needs and consistently meets or exceeds their expectations
- Work effectively with internal departments to service customer needs
- Computer literacy
- Experience within the futures industry

To apply for this position please send your resume and cover letter to awilkins@straitsfinancial.com.