

Straits Financial Group is setting up bullion outfits in Indonesia that offers a range of premium gold and silver products. We are looking for dynamic individuals to join our team. See below for currently available position(s).

MARKETING & SALES

Relationship Manager (*Location: Jakarta, Indonesia*)

Straits Financial Group

Job Description

The candidate will be responsible for the following: -

- Acquire and build a strong network of clients
- Develop and maintain good relationships with clients for client retention and revenue growth
- Provide excellent customer service and attend to enquiries in a prompt manner
- Achieve assigned sales target
- Develop strategy and identify opportunities to grow sales

Job Requirements

- Tertiary qualification with 2 years of sales experience and consistent sales performance
- Fresh graduates may also apply
- Service-oriented with strong communication and interpersonal skills
- Self-motivated and determined in delivering outstanding sales results
- Pleasant disposition and outgoing
- Able to communicate and write in English