

SALES & BROKING

Sales Executive / Vice President, Sales & Broking (*Location: Chicago or New Jersey*)

Straits Financial LLC

Job Description

Straits Financial LLC is seeking experienced Series 3-registered sales executives with established books of business to join its Chicago home office or a new office being established in New Jersey.

Reporting to the Head of Sales, you will be responsible for developing and servicing of customer relationships. You will be tasked with the following:-

- Driving sales of exchange-traded derivatives products
- Developing and managing customer relationships on individual and team levels
- Gathering market insights, customer feedback and competitive diligence

Job Requirements

- Must be self-starters managing their existing client base, developing new relationships, supporting new sales leads as they develop
- Must be Series 3-registered
- Preferably with a good Bachelor's degree or equivalent professional qualifications or work experience
- Minimum of 2-5 years of working experience in the financial industry and a good working knowledge of the Futures industry and its commodity products
- Strong interpersonal and communications skills – both verbal and written
- Must be goal-oriented and manage to firm expectations

Please send resume and cover letter to USRecruitment@straitsfinancial.com